Exhibit C

Case 1:01-cv-12257-PBS Document 6924-4 Filed 02/24/10 Page 2 of 9

From:

Ian Dew <idew@steckconsulting.com>

Sent:

Monday, March 10, 2008 11:03 AM

To:

Kris Knerr < Kknerr @MSLC.COM>

Subject:

RE: State Medicaid claims

Attach:

20080229 Steck AWP Claims.xls



Kris,

We have data for those rows in the attached spreadsheet in which the entry in column B are black. The states are listed in order of utilization of relevant Abbott NDCs over the period 1991-2001. I don't expect we'll receive data from additional states in time to produce it to Abbott.

We will be producing the CMS SMRF/MAX data, which covers all states (except perhaps Arizona) in recent years. To the extent Professor Duggan uses that data, it probably makes sense to prioritize methodologies in the order the states are listed.

Ian M. Dew Steck Consulting, LLC v:202.887.0192 f:202.887.0193
1730 Rhode Island Ave, NW Suite 507 Washington, DC 20036
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----Original Message----

From: Kris Knerr [mailto:Kknerr@MSLC.COM] Sent: Wednesday, March 05, 2008 12:31 PM

To: idew@steckconsulting.com Subject: Re: State Medicaid claims

thanks

>>> <idew@steckconsulting.com> 3/5/2008 12:20 PM >>> Kris,

I'm out of the office until Monday. If I have a copy of the list on my laptop, I'll email it to you this pm.

Ian M Dew Steck Consulting, LLC 202-887-0192

----Original Message----

From: "Kris Knerr" < Kknerr@MSLC.COM>

Subj: State Medicaid claims
Date: Wed Mar 5, 2008 10:16 am

Size: 233 bytes

To: "Ian Dew" <idew@steckconsulting.com>

Ian,

In yesterday's call, it was mentioned that we have Medicaid claims data for about 15 states. Can you send me a listing of states that we have data for or expect to receive in time to utilize in the Abbott case?

Thanks, Kris

Attorney Work Product
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| | Α | В | С | D | E | F | G | Н | l I | J | K | L | M | N | 0 | Р |
|-----|----------|----------------|----------|---|----------------|-------------|--------------|----------|----------|----------|------------|-------|----------|-----------|------------------|----------------|
| 1 | | | | | | | | | | | | Stec | k Claims | Data Inve | ntory and Produc | tion Status |
| 2 | | | | | | | | | | | | | | | | |
| 3 | | | | | | | Data | | | | | | | | | |
| 4 | | | | | Claims | | | ggregate | Claims | | | | | | | |
| 5 | | | | Medic | aid | | Me | dicaid | | T | ransaction | ıs | Date F | Range | | |
| | Abbott | | | | | | | | | | | | | | | and the second |
| ll | SDUD | | | | | | | | | | | | | | | |
| 6 | Rank | Data Source | NDC | Jcode | Formulary | Medicare | NDC | J Code | Medicare | Direct | Indirect | Other | First | Last | Documentation | Gaps |
| 7 | 1 | Florida | Х | | | | | | | | | | 1993 | 2005 | yes | no |
| 8 | 1 | Florida | | X | | | ļ | | | İ | | | | | yes | unknown |
| 9 | 2 | Illinois | X | | | | | | | | | | 1991 | 2007 | yes | no |
| 10 | 2 | Illinois | | Х | | | | | | | | | 1997 | 2007 | yes | no |
| 11 | 3 | California | X | | Dey, Roxane | | | | | | | | 1994 | 2001 | yes | no |
| 12 | 4 | Indiana | Х | | Abbott-only da | | | | | <u> </u> | | | 2000Q4 | 2001 | | |
| 13 | 4 | Indiana | | Х | (Abbott-or | ly dataset) | | | | | | | 2000Q4 | 2001 | | |
| 14 | 5 | Kentucky | Х | | | | ļ | | | | | | 1995 | 2005 | no | no |
| 15 | 5 | Kentucky | | Х | | | | | <u></u> | | | | 1995 | 2005 | no | no |
| 16 | 5 | Kentucky | | | <u> </u> | Х | | | | | | | 1993 | 2004 | no . | no |
| 17 | 6 | Missouri | Х | | bott and Roxa | | | | | | | | 1998 | 2008 | yes | unknown |
| 18 | 7 | New York* | Х | | Dey, Roxane | only) | | | | | | | 1993 | 2007 | yes | no |
| 19 | 8 | Ohio | Х | (Abbott- | only dataset) | | | | | | | | 1990 | 2007 | yes | no |
| | | · | | | | | | | | | | | | | | 1 |
| 20 | 8 | Ohio | Х | | | | | | | | | | 2000 | 2005 | yes | unknown |
| 21 | 9 | New Jersey | Х | | | | | | | | | | 1991 | 2008 | yes | no |
| 22 | 9 | New Jersey | | Х | | | | | | 1 | | | 1991 | 2008 | yes | no |
| | | | | | } | | | | | | | | | | | |
| 23 | 10 | Michigan | | | X | | | | | | | | | | | |
| 24 | 10 | Michigan | Х | (see Not | te 1) | · | | | | <u> </u> | | | 2000 | 2006 | yes | no |
| 25 | 11 | Louisiana | Х | | | | | | | | | | 1995 | 2007 | yes | no |
| 26 | 11 | Louisiana | | Х | | | | | | | | | 1995 | 2007 | yes | no |
| 27 | 12 | North Carolina | Х | | | | | | | | | | 2001 | 2007 | yes | unknown |
| | | | | | | | | | | | | | | | | l . 1 |
| 28 | 13 | Wisconsin | Х | | J | | | | | | | | 1992 | 2005 | yes | unknown |
| [[| | | | | | | | | ĺ | | | | | | | 1 . 1 |
| 29 | 13 | Wisconsin | X | (Senior | care claims) | | | | | | | | 2002 | 2005 | yes | unknown |
| | | | | | | | | | | | | | 4000 | 2005 | | , |
| 30 | 13 | Wisconsin | | Х | | | | | | | | | 1992 | 2005 | yes | unknown |
| 31 | 14 | Washington | | (1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1. | <u> </u> | L | | | | ļ | | | 1000 | 20000 | | |
| 32 | 15 | Pennsylvania | X | | system clain | | | | | ļ | <u> </u> | | 1998 | 2000? | | |
| 33 | 15 | Pennsylvania | Х | (PKOMI | SE system cl | aims) | | | | | | | 2000 | 2007 | yes | unknown |
| 34 | 16 17 | Tennessee | | | | | | | | | | | | <u> </u> | | |
| 35 | | Virginia | Х | | | | | | ļ | ļ | | | | ļI | | |
| 36 | 17 | Virginia | | Х | ļ | | | | | ļ | | | | ļI | | - |
| | اءا | _ | ١., | | | | | | | | | | 4000 | 2000 | | |
| 37 | 18 | Texas | Х | | - | | | | | ļ | | | 1996 | 2006 | yes | no |
| 38 | 18 | Texas | | | Х | | ļ | | | ļ | ļ | | 1974 | 2007 | yes | no |
| 39 | 19 | Georgia | | | | | | | | <u> </u> | | | | | | ļ |
| 40 | 20 | Arkansas | <u> </u> | | | <u> </u> | <u> </u> | | <u> </u> | 1 | | | | ll | | L |

| T | Q | R | S | Т | U | V |
|--------|--|-----------------|--------------------------------|-------------------|----------------------|----------|
| 1 | | | | <u> </u> | | |
| 2 | ······································ | | | I | | |
| 3 | | | | | | |
| 4 | | | | | | <u> </u> |
| 5 | | | | | | |
| | | | | | | |
| - 1 | | | | | | |
| 6 | More years possible | M&S methodology | Provided for defendants or ETA | Last action | Next Action | Priority |
| 7 | unknown | yes | 20071127 | produced | analyze | 1 |
| 8 | unknown | no | ? | loaded | convert/canonicalize | low? |
| 9 | no | yes | 20071127 | produced | analyze | |
| 10 | no | no | 20071127 | produced | analyze | |
| 11 | no | yes | 20071002 (Abbott) | produced Abbott | subset Dey/Roxane | |
| 12 | | yes | 20080303 | canonicalized | produce Abbott | |
| 13 | | no | 20080303 | canonicalized | produce Abbott | |
| 14 | no | yes | 20071210 | produced | analyze | |
| 15 | no | no | 20071210 | produced | analyze | |
| 16 | no | - | 20071210 | produced | analyze | |
| 17 | unknown | yes | 20080218 (Abbott) | produced Abbott | produce Roxane | |
| 18 | no | yes | 20071002 (Abbott) | produced Abbott | subset Dey/Roxane | |
| 19 | no | yes | 20071219 | produced Abbott | analyze | |
| | | | | | | |
| 20 | no | yes | 20080303 | subsetted | produce Dey/Roxane | |
| 21 | no | yes | 20080303 | subsetted | produce | 1 |
| 22 | no | yes | 20080303 | subsetted | produce | †" |
| 7 | | | 20071016 (Abbott) & 20071127 | | | |
| 23 | | - | (Dey/Roxane) | produced | analyze | |
| 24 | no | yes | 20071127 | produced | analyze | |
| 25 | no | yes | 20071210 | produced | analyze | |
| 26 | no | no | 20071210 | produced | analyze | |
| 27 | no | yes | 20071016 (Abbott) | produced Abbott | subset Dey/Roxane | |
| \neg | " , | | | | | |
| 28 | no | yes | 20080218 (Abbott) | produced Abbott | produce Dey/Roxane | 1 |
| | | | | | | |
| 29 | no | yes | 20080218 (Abbott) | produced Abbott | produce Dey/Roxane | 1 |
| | | | | | | |
| 30 | no | no | 20080218 (Abbott) | produced Abbott | produce Dey/Roxane | L |
| 31 | | yes | ? | | | |
| 32 | | yes | 20080310 | canonicalized | produce | |
| 33 | yes | yes | 20080310 | canonicalized | produce | |
| 34 | | yes | ? | | | |
| 35 | | yes | ? | loaded | clarify issues | |
| 36 | | no | ? | loaded | clarify issues | |
| \neg | | | | | | |
| 37 | yes? | по | 20080218 (Abbott) | produced (Abbott) | produce Dey/Roxane | |
| 38 | no | - | ? | loaded | canonicalize | |
| 39 | | yes | ? | | | |
| 40 | | yes | ? | | | I |

| П | A | В | С | a | E | F | G | Н | l i | J | K | L | M | N | 0 | Р |
|----------|----------|-------------------------|-------------|--------------|-----------|----------|------------|--------------|----------|--------------|------------|---------|---|----------|---------------------------------------|----------|
| 3 | | | | | | | Data | Туре | | | | | | | | |
| 4 | | | | | Claims | | | ggregate | Claims | | | | | | | |
| 5 | | | | Medic | aid | | Me | dicaid | | T | ransaction | s | Date F | Range | | |
| | Abbott | | | | | | | | | | | | | | | |
| 1 1 | SDUD | | | | | | | | | 1 | | | | | | |
| 6 | Rank | Data Source | NDC | Jcode | Formulary | Medicare | NDC | J Code | Medicare | Direct | Indirect | Other | First | Last | Documentation | Gaps |
| 41 | 21 | Maryland | | ļ | | | ļ | | | <u> </u> | | | | | · · · · · · · · · · · · · · · · · · · | |
| 42 | 22 | Alabama | | | | | | | | <u> </u> | | | | | | |
| 43 | 23 24 | South Carolina | | | | | | | | ļ | ļ | | | | | |
| 44 45 | 25 | Colorado Minnesota | | - | | | | | | ļ | | | | | | |
| 45 | | ivinnesota | | | | | | | ļ | | | | | | | |
| 46 | 26 | Connecticut | Х | | | | | | | | | | 1991 | 2006 | yes | no |
| 47 | 27 | Mississippi | | | | | | | | | | - | 1331 | 2000 | yes | 110 |
| 48 | 28 | Oregon | | | | | - | | | | | | | | - | |
| 49 | 29 | Utah | X | | | | * | | | | | | 1998 | 2007 | partial | unknown |
| 50 | 29 | Utah | | | х | | | | | | ļ | | 1964 | 2007 | partial | unknown |
| 51 | 30 | Oklahoma | | | , | | | | | | | | | | F = 1.51=1 | |
| 52 | 31 | Massachusetts | *********** | | | | | | | | | | 1996 | 2008 | | l |
| 53 | 32 | lowa | | | | | | | | | | | | | | |
| 54 | 33 | Kansas | | | | | | | | | | | | | | |
| 55 | 34 | Nebraska | | | | | | | | | | | *************************************** | | | |
| 56 | 35 | West Virginia | | | | | | | | | | | | | | |
| 57 | 36 | Nevada | | | | | | | | | | | | | | |
| 58 | 37 | South Dakota | | | | | | | | | | | | | | |
| 59 | 38 | Montana | | | | | | | | | | | | | | |
| 60 | 39 | Idaho | | | | | L | | | | | | | | | |
| 61 | 40 | Hawaii | X | | | | | | | | | | 2001 | 2006 | no | unknown |
| 62 | 40 | Hawaii | | | Х | | | | | | | | | | no | unknown |
| 63 | 41 | Rhode Island | | | | | | | | | | | | | | |
| 64 | 42 | Delaware | Х | | | | | | | | | | sample | | | |
| 65 66 | 43 44 | Maine North Dakota | | | | | | | | | | | | | | |
| 67 | 45 | North Dakota Wyoming | | | | | | | | | | | ***** | | | |
| 68 | 46 | New Hampshire | | | | | | | | | | | | | | |
| 69 | 47 | Vermont | | | | | | | | | | | | | | |
| 70 | 48 | New Mexico | | | | , | | | | | | | | | | |
| 71 | 49 | District of Columbia | ********** | | | | | | | | | | | | | |
| ┝╧┤ | | | | | L | | | | | | | | | 2003/20 | | |
| 72 | 50 | Alaska | Х | (two data | asets) | | | | | | | | 1996 | 06 | по | unknown |
| 73 | 51 | CMS MSIS | X | , | | | | | | 1 | | | 1999 | 2004 | yes | yes |
| 74 | 51 | CMS SMRF/MAX | Х | | | | | | | | | | 1991 | 2003 | yes | no |
| 75 | 51 | CMS SDUD | | | | | Х | | | 1 | | | | | | |
| | | | | | | | | | | | | | | | | |
| | 1 | | | | . | | | | | | | | | | | |
| 76 | 51 | CMS NCH | | | | Carrier | | | | <u> </u> | | | 1991 | 2005 | yes | unknown |

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| | Q | R | S | Т | U | V |
|---|--|-----------------|---------------------------------|-----------------|--|---|
| 3 | | | | | | |
| 4 | | | | | | *************************************** |
| 5 | | | | | | |
| | | | | | | |
| | | | | | | 1 |
| 6 | More years possible | M&S methodology | Provided for defendants or ETA | Last action | Next Action | Priority |
| 41 | | yes | ? | | | 1 |
| 42 | | yes | ? | | | |
| 43 | | yes | ? | | | |
| 44 | | no | ? | | | |
| 45 | | yes | ? | | | |
| | | | | | | |
| 46 | no | yes | 20080218 (Abbott) | produced Abbott | produce Dey/Roxane | |
| 47 | | no | ? | | | |
| 48 | | yes | ? | | | |
| 49 | no | no | 20080310 | canonicalized | subset | |
| 50 | no | - | 20080310 | canonicalized | subset | |
| 51 | ~~ | no | ? | | | |
| 52 | | yes | 20080317 | canonicalized | subset | |
| 53 | · | no | 3 | | | |
| 54 | | yes | ? | | | |
| 55 | | no | ? | | | |
| 56 | ************************************** | yes | ? | | | |
| 57 | | yes | ? | | | |
| 58 | | по | ? | | | |
| 59 | | yes | ? | | | |
| 60 | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | no | ? | | | |
| 61 | yes | no | 20080317 | loaded | canonicalize | |
| 62 | unknown | - | 20080317 | loaded | canonicalize | |
| 63 | - | no | ? | | | |
| 64 | | no | ? | | | |
| 65 | | yes | ? | | | <u> </u> |
| 66 | | no | ? | | | <u> </u> |
| 67 | | no | ? | | | |
| 68 | | yes | ? | | | <u> </u> |
| 69 | | no | ? | | | |
| 70 | | yes | ? | | | |
| 71 | | no | ? | | | |
| 72 | unknown | no | 20080317 | loaded | canonicalize | |
| 73 | yes | - | 20080317 | loaded | convert/canonicalize | priority 2 |
| 74 | yes no | - | 20080317 | loaded | convert/canonicalize | priority 1 |
| 75 | · · · · · · · · · · · · · · · · · · · | - | N/A | IUQUEU | - SOME OF THE STATE OF THE STAT | Priority I |
| -~ | | | IVA | | | |
| - 1 | | | | | analyze & reproduce | } |
| 76 | no | _ | 20071210 & 20080218 (Abbott) | produced | Dey/Roxane | |
| <u>, , , , , , , , , , , , , , , , , , , </u> | | | 2001 12 10 G 200002 10 (Abbott) | produced | Deyritoxane | L |

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| | Α | В | С | D | E | F | G | Н | 1 | J | К | L | М | N | 0 | Р |
|----|----------------|----------------|-----|-------|-----------|------------|------|----------|----------|--------|------------|-------|--------|-------|---------------|---------|
| 3 | | | | | | | Data | Туре | | | | | | | | |
| 4 | | | | | Claims | | A | ggregate | Claims | | | | | | | |
| 5 | | | | Medic | aid | | Me | dicaid | | T | ransaction | ıs | Date F | Range | | |
| | Abbott SDUD | | | | | | | | | | | | | | | |
| 6 | Rank | Data Source | NDC | Jcode | Formulary | Medicare | NDC | J Code | Medicare | Direct | Indirect | Other | First | Last | Documentation | Gaps |
| 77 | . 51 | CMS NCH | | | | DME | | | | | | | 1991 | 2005 | yes | unknown |
| 78 | 51 | CMS NCH | | | | Outpatient | | | | | | | 1991 | 2005 | yes | unknown |
| 79 | 51 | CMS PSPS | | | | | | | X | | | | 1991 | 2004 | yes | no |
| 80 | 51 | Cardinal | | | | | | | | | Х | | 1995 | 2005 | in transcript | unknown |
| 81 | 51 | McKesson | | | | | | | | | Х | | ? | ? | in transcript | unknown |
| 82 | 51 | Redbook | | | X | | | | | | | | 1996 | 2002 | no | yes |
| 83 | 51 | First DataBank | | | Х | | | | | | | | 1994 | 2004 | yes | no |

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| | Q | R | S | Т | U | V |
|-----|---------------------|-----------------|--------------------------------|-------------|---------------------|----------|
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| 4 | | | | | | |
| 5 | | | | | | |
| | | | | | | |
| - 1 | | | | | | |
| 6 | More years possible | M&S methodology | Provided for defendants or ETA | Last action | Next Action | Priority |
| - 1 | | ' | | | | |
| | | | | | analyze & reproduce | |
| 77 | no | - | 20071210 & 20080218 (Abbott) | produced | Dey/Roxane | |
| | | | | | | |
| | | | | | analyze & reproduce | |
| 78 | no | - | 20071210 & 20080218 (Abbott) | produced | Dey/Roxane | |
| 79 | unknown | - | 20071104 | produced | N/A | |
| 80 | no | - | 20080317 | subsetted | produce | |
| 81 | no | - | . 20080317 | loaded | canonicalize | |
| 82 | yes | - | no need to produce | | download | |
| 83 | unknown | - | 20071104 | produced | N/A | |